**INITIAL ENQUIRY SHEET FOR INTERESTED PARTIES / NEW CUSTOMERS**

To be filled by potential customer of BHM - pls fill and send to[**info@bhm-international.com**](mailto:info@bhm-international.com)– based on that BHM will contact very quickly. Note: This is not an order form for business exchange only & has no commitment character !

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| **WHO ARE YOU ?** | |
| **Name of your Company** |  |
| **Your Contact Details**  (Name, eMail , Phone Number) |  |
| Date of enquiry |  |

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| **WHAT PRODUCT DO YOU SEEK FOR ?** | |
| Name of Product |  |
| Technical / Chemical Specs |  |
| Desired total Volume in MT |  |
| Form/Consistency/Aggregate State |  |
| Frequency of Demand (one-time/monthly etc) |  |
| Others: | |

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| **WHERE and HOW to get it ?** | | | |
| **CFR** - Target Port of Discharge |  | | |
| **FOB** – Target Port of |  | | |
| **ExWorks / ExFactory**  from *(pl name)* |  | | |
| Packaging *pls mark by (****x****)* | Bulk ( ) | BigPacks 1 MT ( ) | 50kg Bags ( ) |
| Inspection & Quality *(pls name)* |  | | |

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| **WHEN to get it ?** | |
| Specific date – latest till |  |
| or Weeks from order confirmation |  |
| Offer from BHL is needed latest till |  |

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| **HOW TO PAY ?** | |
| Downpayment / Payment in Advance (PIA) in % |  |
| Remaining Sum: Payment Days offered |  |
| Letter of Credit (LC) |  |
| Cash against Documents (CAD) |  |
| COD (Cash on Delivery) |  |
| Other notices: | |

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| **Other Notices** |
| *For instance further specifications you like / payment and price topics / desire for call etc.* |

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| **Customers Signature, Date & Place** |